

# // R&H EXCAVATING LLC CUSTOMER PROFILE



- + R&H EXCAVATING LLC
- + BEST LINE EQUIPMENT
- + DOOSAN HEAVY EQUIPMENT



RENTAL | SALES | SERVICE

# //CASE STUDY R&H EXCAVATING LLC

## COMPANY PROFILE:

R&H Excavating LLC provides a wide variety of quality excavation services throughout Pennsylvania, Maryland, and Delaware. In business for over 10 years, this company provides services such as land clearing, custom grinding, and demolition. They tackle tough projects both big and small, providing quality results to their customers.

## BUSINESS SITUATION:

R&H Excavating LLC completes projects thoroughly, safely, and dependably. Their services, however, require the use of reliable equipment that can stand up to the tough demands of their work. R&H Excavating LLC found themselves needing a provider of durable equipment at an affordable cost so they could continue providing dependable service to their customers.

## THE PLAYERS:

With 13 locations, Best Line Equipment has offered equipment rental, sales, service, and parts to Pennsylvania and the surrounding states for over 30 years. Best Line Equipment is a trusted dealer of over 60 major industry manufacturers, including Doosan. With a sales and service team of over 450 talented employees and with a tireless dedication to their customers, Best Line Equipment was the perfect match for R&H Excavating LLC.

Doosan is an industry leader for construction equipment. Known for their top-quality machines including excavators and articulated dump trucks, Doosan provides dependable equipment to help its customers complete their jobs efficiently.

## THE SOLUTION:

R&H Excavating LLC needed a line of heavy equipment for their growing business. Doosan was the obvious choice for R&H Excavating LLC. Their tough, reliable equipment was exactly what this business needed to continue providing dependable service to their customers. As a Doosan dealer, Best Line Equipment offered the selection of equipment they were looking for at fair prices, making them the ideal business partner.

*“We mostly use Doosan and Bobcat equipment, so it’s nice to have one place where we can go for parts and service. We have the ability to use updated and modern equipment because Doosan is reliable and affordable.”*

*~ Kyle Risk  
Site Manager  
R&H Excavating LLC*

**DOOSAN**



### //ABOVE

R&H EXCAVATING LLC UTILIZES SEVERAL DOOSAN DX CRAWLER EXCAVATORS AND ATTACHMENTS

### //BELOW

R&H EXCAVATING LLC’S SMALLEST CRAWLER EXCAVATOR, THE DX140 ALLOWS FOR ACCESS IN HARD TO REACH AREAS, INCLUDING HILLSIDES AND ROCK PILES.





**//ABOVE & LEFT**  
R&H EXCAVATING LLC RELIES ON DOOSAN EXCAVATORS AND WHEEL LOADERS TO CLEAR AND MOVE LARGE SWATHS OF LAND.

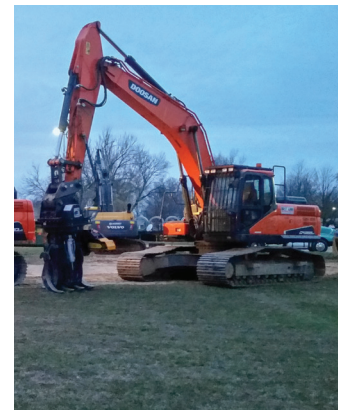
As a result, R&H Excavating LLC has been working with Best Line Equipment for about five years, relying on them as a trusted Doosan dealer. They have purchased three DX300s, two DX255s, a DX140, and a DL280-5. With the help of this equipment, R&H Excavating LLC has continued to provide excellent, dependable services to their customers.

## THE RESULT:

This strong business partnership is reflective of the dependability that R&H Excavating LLC, Doosan, and Best Line Equipment all pride themselves in. All three businesses share dedication to their customers and commitment to provide only the best. This partnership is a great example of the success that can be achieved when durability, service, and quality are at the forefront of operations.

“R&H Excavating LLC is a great business partner. The Doosan brand meets their needs for reliable equipment and at Best Line, we are able to provide them with the timely service and reliable support they need to keep their equipment up and running.”

~ Jim Baddorf  
Sales Specialist  
Best Line Equipment



**//ABOVE**  
R&H EXCAVATING LLC HAS PURCHASED THREE DX300s, TWO DX255s, A DX140, AND A DL280-5 MACHINE.





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## //CONTACT

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For over 30 years, Best Line Equipment has been a successful, privately-owned, 13 location construction equipment rental, sales, service, & parts company that services Pennsylvania and its surrounding states.

We are an authorized dealer for over 60 major industry manufacturers and utilize a sales and service team of over 450 talented employees.

Our goal is to provide our customers with the best equipment rentals, construction sales, and professional services in the marketplace by providing a comprehensive range of equipment, excellent customer service, and tireless dedication to the customer.



# **DOOSAN**